

Home Seller's Checklist

Home seller's guide through the selling process

Step 1 - Prepare Yourself:

- Choose a real estate professional to work with.
- Evaluate your needs & goals with a real estate professional.
- Meet with your real estate professional for a listing consultation.
- Set listing price.
- Sign seller's paperwork and disclosures.

Step 2 - Prepare Your Listing:

- Prepare home for market (Clean, repair, repaint, replace, declutter, etc.)
- Boost curb appeal - optional.
- Stage your home - optional.
- Take listing photos.

Step 3 - Market Your Listing:

- Initiate marketing plan.
- Show home to buyers (Open houses and showings).

Step 4 - Manage Offers:

- Receive offers.
- Negotiate offers.
- Accept an offer.
- Sign contract.

Step 5 - The Closing Process:

- Complete the mortgage process.
- Complete the home inspection.
- Complete the title/abstract process.
- Complete the final walkthrough.
- Fulfill contract contingencies.

Step 6 - Transferring Your Property:

- Gather and sign all documents needed to close.
- Move out.
- Property Sold!